# Brompton North American Financials Dividend ETF



### **FUND PROFILE**

AS AT JUNE 30, 2020

TSX Symbol	CAD Hedge	d BFIN	
	USD	BFIN.U	
CUSIP	BFIN	11221X107	
	BFIN.U	11221X206	
Inception Date	BFIN	Oct. 17, 2018	
	BFIN.U	Aug. 12, 2019	
NAV	BFIN	\$16.84	
	BFIN.U	\$17.64	
Distribution Rate <sup>1</sup>	BFIN	5.9%	
	BFIN.U	5.5%	
Monthly Distribution	n BFIN	\$ 0.08333	
	BFIN.U	\$ 0.08333	
Total Assets		\$25 million	
Management Fee		0.75% p.a.	
Management Style	t Style Actively Managed		
Manager/PM	Brompton Funds Limited		
<b>Registered Account</b>	Yes		
Risk Rating		Medium	

#### THIS ETF IS FOR INVESTORS WHO ARE:

- Seeking capital appreciation
- Seeking enhanced income and lower volatility through covered call strategies
- Comfortable with equity risk

ESG SCORE<sup>2</sup>

B+





# **Overview**

This ETF provides monthly distributions and the opportunity for capital appreciation through an investment in an actively managed portfolio of largecap North American-listed financial services companies selected by Brompton, complemented by a proprietary covered call options program.

Our PM team first uses a top-down analysis to identify attractive sub-sectors. Rigorous fundamental analysis focuses the portfolio on at least 15 North American Financial Services Companies with a market capitalization of at least \$5 billion. The PMs then actively set the level of covered call writing (up to a maximum of 33%) with the goal of optimizing distributable cash and total returns, while reducing portfolio volatility.

### **Investment Highlights: Financial Sector**

Why Invest In North American Financials?

- Brompton believes North American Financial companies are attractively valued
- Brompton believes North American Financial companies have strong dividend growth potential
- Opportunity for Canadian investors to diversify their investment in financials

# Portfolio: June 30, 2020

Sector Allocation <sup>3</sup>	% of Portfolio	Geographic Allocation <sup>3</sup>	% of Portfolio
Diversified Banks	30.8%	United States	65.1%
Investment Banking & Brokerage	11.9%	Canada	27.7%
Data Proc. & Services	11.8%	Cash	4.1%
Financial Exchanges	10.1%	Ireland	3.1%
Life & Health Insurance	9.4%	Total	100%
Regional Banks	8.8%		
Asst. Management & Cust. Banks	5.4%		
Cash	4.1%		
Insurance Brokers	3.1%		
Consumer Finance	2.5%		
Multi-sector Holdings	2.1%		
Total	100%		

Top 10 Holdings	% of Portfolio	
S&P Global Inc.	7.8%	
Bank of America Corp.	6.9%	
Mastercard Inc.	6.4%	
Citigroup Inc.	6.4%	
Morgan Stanley	6.3%	
Goldman Sachs Group Inc.	5.6%	
Brookfield Asset Management Inc.	5.4%	
National Bank of Canada	5.4%	
Royal Bank of Canada	5.1%	
Sun Life Financial Inc.	5.0%	
Total	60.3%	

### **Portfolio Manager and Manager:**



Laura Lau BASc (Hons), CFA, DMS Senior Vice President and Chief Investment Officer



Michael Clare BComm (Hons), CPA, CA, CFA Vice President and Portfolio Manager Founded in 2000, Brompton is an experienced investment fund manager with income focused investment solutions including TSX traded closed-end funds and exchange-traded funds.

### Historical Performance: June 30, 2020

Annual Compound Returns <sup>4</sup>	YTD	1-YR	Since Inception
Brompton North American Financials Dividend ETF (CAD Hedged)	(17.6%)	(10.6%)	(4.7%)
S&P/TSX Capped Financials Index	(16.2%)	(11.0%)	(3.5%)
S&P 500 Financials Index	(23.6%)	(13.9%)	(6.3%)

<sup>(1)</sup> Distribution rate based on June 30, 2020 closing market price. Source: Thomson Reuters.

<sup>(2)</sup> Source: Thomson Reuters as at June 30, 2020. Reflects the weighted average ESG Score of the companies held in the portfolio. The ESG Score is an overall score of a company based on the reported information in the environmental, social and corporate governance pillars. Letter grades range from D-for the lowest ESG scores to A+ for the highest scores. See https://www.refinitiv.com/content/dam/marketing/en\_us/documents/methodology/esg-scores-methodology.pdf for more information.

#### <sup>(3)</sup> Totals may not equal 100% due to rounding.

<sup>(4)</sup> Returns are for the periods ended June 30, 2020. Inception date October 17, 2018. The table shows the ETF's compound returns for each period indicated compared with the S&P/TSX Capped Financials Index ("Financials Index") and the S&P 500 Financials Index ("S&P Index") (together the "Indices"). The Financials Index is comprised of constituents of the S&P/TSX Composite Index that are classified as members of the financial sector with individual constituents capped at 25% weight. The S&P Index is comprised of constituents of the S&P 500 Index that are classified as members of the financial sector with individual constituents capped at 25% weight. The ETF invests in at least 15 North American Financial Services companies with market capitalization of at least \$5 billion. It is therefore not expected the ETF's performance will mirror that of the Indices which have more diversified portfolios. Further, the Indices are calculated without the deduction of management fees, fund expenses and trading commissions, whereas the performance of the ETF is calculated after deducting such fees and expenses.

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Commissions, trailing commissions, management fees and expenses all may be associated with exchange-traded fund investments. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Please read the prospectus before investing. Exchange-traded funds are not guaranteed, their values change frequently and past performance may not be repeated.

Certain statements contained in this document constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to matters disclosed in this document and to other matters identified in public filings relating to the ETF, to the future outlook of the ETF and anticipated events or results and may include statements regarding the future financial performance of the ETF. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information. Investors should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and we assume no obligation to update or revise them to reflect new events or circumstances.



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