# Brompton Flaherty & Crumrine Investment Grade Preferred ETF

# TSX: BPRF

# FUND PROFILE

AS AT DECEMBER 31, 2019

TSX Symbol	CAD Hedg	ged BPRF		
	USD	BPRF.U		
CUSIP	BPRF	11221N109		
	BPRF.U	11221N208		
Inception Date	BPRF	Oct. 15 , 2018		
	BPRF.U	Aug. 12, 2019		
NAV	BPRF	\$26.78		
	BPRF.U	\$25.89		
Distribution Rate <sup>1</sup>	BPRF	4.7%		
	BPRF.U	4.8%		
Distribution Frequency Monthly				
Total Assets		\$41 million		
Management Fee 0.75% p.a.				
Management Style Actively Managed				
Manager	Manager Brompton Funds Limited			
Sub-AdvisorFlaherty & Crumrine Inc.				
Registered Account Eligibility? Yes				
Risk Rating		Low		

## THIS ETF IS FOR INVESTORS WHO ARE:

- Seeking monthly cash distributions
- Seeking stable net asset value.
- Seeking primarily investment-grade
  income sources

ESG SCORE<sup>2</sup>

В

Portfolio Statistics <sup>3</sup> Dec. 31, 2019		
Current Yield	5.7%	
YTW	4.2%	
Duration (years)	4.9	
Average Rating	BBB-	



# **Overview**

This actively managed ETF seeks to provide: (i) stable monthly cash distributions; and (ii) a stable net asset value. The ETF actively invests in a portfolio consisting primarily of U.S. dollar denominated corporate preferred securities, trust preferred securities and other corporate debt. At least 75% of the ETF's portfolio (at the time of investment) consists of securities that are rated investment grade.

The Sub-Advisor, Flaherty & Crumrine, is the longest tenured U.S. investment firm focusing exclusively on managing portfolios of preferred securities for institutional investors. The Sub-Advisor will select a portfolio of preferred investments for the ETF, giving consideration to the opportunity for income, issuer and security diversification, credit quality and duration/interest rate sensitivity.

## **Investment Highlights: Preferred Securities**

U.S. preferred securities offer:

- Primarily investment-grade securities, with higher yield than many other fixed income categories
- Historical outperformance compared to the S&P/TSX Preferred Share Index with lower volatility
- Low correlation of returns; effective tool to diversify portfolio returns and risk

## Portfolio: December 31, 2019

Rating Distribution <sup>2</sup>	% of Portfolio
Cash	6.3%
A-	0.9%
BBB+	5.9%
BBB	34.4%
BBB-	30.3%
BB+	16.4%
BB	8.4%
BB-	3.1%
B+	0.5%
NR	0.1%

Industry Weighting	% of Portfolio
Financial Services	31.0%
Insurance	24.2%
Utilities	19.6%
Energy	12.0%
Cash	6.3%
Banking	3.6%
Misc.	2.7%
Communications	0.6%

# Portfolio: December 31, 2019

Top 10 Holdings	% of Portfolio
Cash and short-term investments	6.3%
Enbridge Inc., 6.00% due January 15, 2077	3.8%
Capital One Financial, 5.00% due December 31, 2049	3.6%
Sempra Energy, 5.75% due July 01, 2079	3.3%
Nextera Energy Capital, 5.65% due May 01, 2079	3.1%
ING Groep Nv, 6.75% due December 31, 2049	2.8%
Axis Capital Holdings, 5,50% due December 31, 2049	2.8%
Lloyds Banking Group PLC, 7.50% due December 31, 2049	2.9%
HSBC Holdings PLC, 6.50% due December 31, 2049	2.7%
Barclays PLC, 8.00% due December 31, 2049	2.3%
Total	33.5%

#### Sub-Advisor and Manager

#### Sub-Advisor

Flaherty & Crumrine Incorporated was established in 1983, and specializing in US-dollar-denominated preferred securities and corporate debt instruments. The firm uses 30 years of proprietary data on over 1500 preferred securities to carry out intensive credit analysis, thorough vetting of securities' terms and structures, and active portfolio management, with the goal of exploiting pricing inefficiencies in the fixed income markets to provide attractive rates of return on its funds. As of December 31, 2019 AUM was approximately U.S. \$4.5 billion, primarily in preferred securities .

#### Manager

Founded in 2000, Brompton is an experienced investment fund manager with approximately \$2.0 billion in assets under management, including Flaherty & Crumrine Investment Grade Preferred Income Fund<sup>4</sup>. Brompton's investment solutions include TSX traded closed-end funds and exchange-traded funds.

#### Historical Performance: December 31, 2019

Annual Compound Returns <sup>5</sup>	YTD	1-YR	Since Inception
Brompton Flaherty & Crumrine Investment Grade Preferred ETF (CAD hedged)	17.4%	17.4%	10.8%
ICE BofAML 8% Constrained Core West Preferred & Jr Subordinated Securities Index	18.2%	18.2%	14.4%
S&P/TSX Preferred Share Index	3.5%	3.5%	(5.4%)

<sup>(1)</sup>Distribution rate based on December 31, 2019 closing market price. Source: Thomson Reuters.

<sup>(2)</sup> Source: Thomson Reuters as at December 31, 2019. Reflects the weighted average ESG Score of the companies held in the portfolio. The ESG Score is an overall score of a company based on the reported information in the environmental, social and corporate governance pillars. Letter grades range from D-for the lowest ESG scores to A+ for the highest scores. See https://www.refinitiv.com/content/dam/marketing/en\_us/documents/methodology/esg-scores-methodology.pdf for more information.

#### <sup>(3)</sup>Excludes cash.

<sup>(4)</sup>Please visit www.bromptongroup.com for further information.

<sup>(6)</sup>Returns are for the periods ended December 31, 2019. The table shows the ETF's compound returns for each period indicated compared with the ICE BofAML 8% Constrained Core West Preferred & Jr Subordinated Securities Index ("Preferred & Jr Subordinated Securities Index") and the S&P/TSX Preferred Share Index ("Preferred Index") (together the "Indices"). The Preferred & Jr Subordinated Index tracks the performance of US dollar denominated high grade and high yield preferred securities and deeply subordinated corporate debt issued in the US domestic market. Qualifying securities must be rated at least B3, based on an average of Moody's, Standard & Poor's and Fitch and have a country of risk of either the U.S. or a Western European country. The Preferred Index tracks the performance, on a market-weight basis, of preferred shares listed on the TSX that meet the criteria relating to size, liquidity and issuer rating. The Indices are calculated without the deduction of management fees, fund expenses and trading commissions, whereas the performance of the ETF is calculated after deducting such fees and expenses.

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Commissions, trailing commissions, management fees and expenses all may be associated with exchange-traded fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Exchange traded funds are not guarenteed, their values change frequently and past performance may not be repeated.

Certain statements contained in this document constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to matters disclosed in this document and to other matters identified in public filings relating to the ETF, to the future outlook of the ETF and anticipated events or results and may include statements regarding the future financial performance of the ETF. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information. Investors should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and we assume no obligation to update or revise them to reflect new events or circumstances.



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