

### FUND DETAILS AS AT DECEMBER 31, 2019

TSX Symbol	FFI.UN			
Total Assets	\$132 million			
Inception Date	Dec. 15, 2004			
NAV	\$13.11			
Management Fee	1.00% p.a.			
Distributions:				
Per unit	\$0.07 monthly/\$0.84 p.a.			
Since inception	\$17.25			
Distribution Rate <sup>1</sup>	6.5%			
Asset Allocation				
Preferred Securitie	es 90.3%			
Corporate Bonds	6.2%			
Investment Funds	3.3%			
Cash & short-term	investment 0.2%			

# **Portfolio Manager**

Flaherty & Crumrine Incorporated was established in 1983, and it specializes in US-dollar-denominated preferred securities and corporate debt instruments. The firm uses intensive credit analysis, thorough analysis of securities' terms and structures, and active portfolio management, exploiting pricing inefficiencies in the fixed income markets to provide attractive rates of return on its funds.

# Manager

Founded in 2000, Brompton is an experienced investment fund manager with approximately \$2.0 billion in assets under management<sup>2</sup>. Brompton's investment solutions include TSX traded closed-end funds and exchange-traded funds.

## WHY INVEST?

- 100% of portfolio is invested in fixed income securities rated investment grade at time of purchase
- High level of income: current distribution target is \$0.84 p.a. (approximately 6.5% p.a.);<sup>1</sup> special year-end distributions have been paid in 8 of the last 9 calendar years
- Diversified by issuer and issue (42 issuers and 56 issues)
- Fund has an investment-grade P-2(low)f rating from Standard & Poor's
- Low borrowing costs and high current yields on US preferred securities provide significant yield pick-up of approximately 3.4% on the levered portion of the portfolio as of December 31, 2019
- Substantially all of the US dollar currency exposure is hedged to the Canadian dollar

### **INVESTMENT OBJECTIVES**

- (i) provide Unitholders with a stable stream of monthly distributions
- (ii) preserve the Net Asset Value per Unit; and
- (iii) enhance the total return per Unit by actively managing the Investment Grade Portfolio.

## PORTFOLIO

#### **Sector Allocation Top 10 Holdings** % of Portfolio Finance Misc. 0.9% MetLife Inc., 10.75% due Aug 1, 2039 Industries Comminications 78% 0.4% Cash Investment 1.9% Liberty Mutual Insurance Co., 7.697% due Oct 15, 2097 5.2% Funds 0.2% 3.3% HSBC Capital Funding LP, 10.176% due December 31, 2049 4.9% Utilities Aon Corp., 8.205% due January 01, 2027 4.8% 8.9% American International Group, 5.75% due April 1, 2048 4.7% Insurance 475% Delphi Financial Group, floating rate due May 15, 2037 4.7% Energy Enterprise Products Operating L..P., 5.25% due August 16, 2077 4.1% 14.0% Provident Financing Tr I, 7.405% due March 15, 2038 4.0% TransCanada Pipelines Limited, 5.875% due August 15, 2076 3.8% Banking Australia And New Zealand Banking Group, 6.75% due Dec. 31 2049 3.8% 22.9% ..... Total 47.8%

## HISTORICAL PERFORMANCE

Annual Compound Returns <sup>3</sup>	1-YR	3-YR	5-YR	10-YR	Since Inception
Flaherty & Crumrine Investment Grade Preferred Income Fund (NAV)	27.3%	10.2%	7.8%	12.8%	6.2%
Hybrid Preferred Securities Index	17.2%	7.9%	6.4%	7.3%	5.1%
Corporate US Capital Index	18.9%	8.2%	5.8%	8.0%	5.6%

### DECEMBER 31, 2019

**DECEMBER 31, 2019** 

<sup>(1)</sup> Distribution rate is based on market price as at December 31, 2019. Source: Thomson Reuters.

<sup>(2)</sup> Please visit www.bromptongroup.com for further information.

<sup>(a)</sup> Returns are for the periods ended December 31, 2019. The table shows the Fund's compound return for each period indicated, compared with the return for the ICE BofAML US Capital Securities US Issuers 8% Constrained Index ("Corporate US Capital Index") and the ICE BofAML Hybrid Preferred Securities 8% Constrained Index ("Hybrid Preferred Securities Index") (together the "Indices"). The Corporate US Capital Index includes investment-grade, fixed rate or fixed-to-floating rate \$1,000 par securities that are structured for institutional investors and that receive some degree of equity credit from the rating agencies or their regulators. The Hybrid Preferred Securities Index includes taxable, fixed rate, US dollar denominated, investment grade preferred securities listed on a US exchange and structured for retail investors. Since the Fund is actively managed, the sector weightings and credit ratings may differ from those of the Indices. The Indices are also not leveraged, whereas the Fund employs leverage. Further the Indices are calculated without the deduction of management fees, fund expenses and trading commissions, whereas the performance of the Fund is calculated after deducting such fees and expenses.

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You will usually pay brokerage fees to your dealer if you purchase or sell units of the Fund on the Toronto Stock Exchange or other alternative Canadian trading system (an "exchange"). If the units are purchased or sold on an exchange, investors may pay more than the current net asset value when buying units of the investment fund and may receive less than the current net asset value when selling them.

There are ongoing fees and expenses associated with owning units of an investment fund. An investment fund must prepare disclosure documents that contain key information about the Fund. You can find more detailed information about the Fund in the public filings available at www.sedar.com. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account certain fees such as redemption costs or income taxes payable by any securityholder that would have reduced returns. Investment funds are not guaranteed, their values change frequently and past performance may not be repeated.

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Certain statements contained in this document constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to matters disclosed in this document and to other matters identified in public filings relating to the Fund, to the future outlook of the Fund and anticipated events or results and may include statements regarding the future financial performance of the Fund. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information. Investors should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and we assume no obligation to update or revise them to reflect new events or circumstances.



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