



# **FUND DETAILS**AS AT SEPTEMBER 30, 2019

TSX Symbol LCS; LCS.PR.A

Total Assets \$102 million
Inception Date Apr. 18, 2007

NAV - Class A \$5.71

Redemption Price - Pref \$10.10

Management Fee 0.60% p.a.

Pref Credit Rating Pfd-3 (low)

# Distributions per share:

Class A \$0.075 monthly/\$0.90 p.a.

Preferred \$0.15625 quarterly/\$0.625 p.a.

Distribution Rate (Class A) 17.0%<sup>1</sup>
Distribution Rate (Pref) 6.1%<sup>1</sup>
Maturity Date<sup>2</sup> Apr. 29, 2023

# Portfolio Manager and Manager Brompton Funds Limited



Laura Lau, BASc (Hons), CFA, DMS
Senior Vice President and Portfolio Manager



Michael Clare, BComm (Hons), CPA, CA, CFA Vice President and Portfolio Manager

Brompton Funds, a division of Brompton Group which was founded in 2000, is an experienced investment fund manager with over \$2.0 billion in assets under management<sup>3</sup>. Brompton's investment solutions include TSX listed closed-end funds and exchange-traded funds.

#### WHY INVEST?

- Equal weight investment in common shares of Canada's four largest publicly-listed life insurance companies ("LifeCos")
- Manager believes Lifecos are attractively valued relative to historical levels, representing a compelling entry point
- Potential for capital appreciation for Class A shares due to leveraged exposure to the LifeCos, which have a dominant market position in Canada and significant international operations
- Distributions:

Preferred Shares - Target of \$0.625 p.a.; \$6.73 dividends declared since inception Class A Shares - Target of \$0.90 p.a.<sup>4</sup>; \$5.88 distributions declared since inception

#### **INVESTMENT OBJECTIVES**

To provide holders of Preferred shares with fixed cumulative preferential quarterly cash distributions and to return the original issue price on the maturity date<sup>3</sup>.

To provide holders of Class A shares with regular monthly cash distributions and the opportunity for capital appreciation.

### PORTFOLIO SEPTEMBER 30, 2019

Holdings % of Portfolio

Industrial Alliance Insurance & Financial Services Inc. 26.8% Life Financial Sun Life Financial Inc. 25.6%

Manulife Financial Corp. 24.0% Great-West Lifeco Inc. 22.6%

Cash and short-term investments 1.0%

Total 100.0%

**Manulife** 

**Great-West Life** 

ASSURANCE COMPANY

## **HISTORICAL PERFORMANCE**

**SEPTEMBER 30, 2019** 

Annual Compound Returns <sup>5</sup>	YTD	1-YR	3-YR	5-YR	10-YR	Since Inception
Brompton Lifeco Split Corp Class A	116.8%	25.2%	17.5%	8.0%	8.7%	0.1%
S&P/TSX Capped Financials Index	20.2%	6.7%	11.3%	8.5%	9.9%	6.9%
S&P/TSX Composite Index	19.1%	7.1%	7.4%	5.3%	7.0%	4.7%
Brompton Lifeco Split Corp Preferred	4.6%	6.1%	6.0%	5.9%	5.7%	5.6%
S&P/TSX Preferred Share Index	(0.4%)	(10.4%)	3.1%	(0.9%)	2.0%	1.2%
Brompton Lifeco Split Corp Unit	28.8%	12.6%	10.1%	6.9%	7.3%	3.5%

- (1) Distribution rate is based on market price as at September 30, 2019. Source: TMX Group Inc.
- (2) Subject to the extension of the term for periods of up to five years as determined by the board of directors.
- (3) Please visit www.bromptongroup.com for further information.
- (4) Provided the net asset value per unit (each unit consisting of one Class A and one Preferred share) is in excess of \$15.00.
- (6) Returns are for the periods ended September 30, 2019. The table shows the Fund's compound return on a Class A share, Preferred share and unit for each period indicated, compared with the S&P/TSX Capped Financials Index ("Financials Index") and the S&P/TSX Composite Index ("Composite Index"). The Financials Index is derived from the Composite Index based on the financials sector of the Global Industry Classification Standard. The Composite Index tracks the performance, on a market weight basis, of a broad index of large-capitalization issuers listed on the TSX. The Fund passively invests on an equal weight basis in a portfolio comprised of four Canadian life insurance companies which are in both the Financials Index and the Composite Index. Since the indices have more diversified portfolios it is not expected that the Fund's performance will mirror that of the indices. The indices are calculated without the impact of management fees, fund expenses and trading commissions, whereas the performance of the Fund is calculated after deducting such fees and expenses. Further, the performance of the Fund's Class A shares is impacted by the leverage provided by the Fund's Preferred shares.

This document is for information purposes only and does not constitute an offer to sell or a solicitation to buy the securities referred to herein. The opinions contained in this report are solely those of Brompton Funds Limited ("BFL") and are subject to change without notice. BFL makes every effort to ensure that the information has been derived from sources believed to reliable and accurate. However, BFL assumes no responsibility for any losses or damages, whether direct or indirect which arise from the use of this information. BFL is under no obligation to update the information contained herein. The information should not be regarded as a substitute for the exercise of your own judgment. Please read the Fund's annual information form before investing.

You will usually pay brokerage fees to your dealer if you purchase or sell shares of the Fund on the Toronto Stock Exchange or other alternative Canadian trading system (an "exchange"). If the shares are purchased or sold on an exchange, investors may pay more than the current net asset value when buying shares of the investment fund and may receive less than the current net asset value when selling them.

There are ongoing fees and expenses associated with owning shares of an investment fund. An investment fund must prepare disclosure documents that contain key information about the Fund. You can find more detailed information about the Fund in the public filings available at www.sedar.com. The indicated rates of return are the historical annual compounded total returns including changes in share value and reinvestment of all distributions and do not take into account certain fees such as redemption costs or income taxes payable by any securityholder that would have reduced returns. Investment funds are not guaranteed, their values change frequently and past performance may not be repeated.

Certain statements contained in this document constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to matters disclosed in this document and to other matters identified in public filings relating to the Fund, to the future outlook of the Fund and anticipated events or results and may include statements regarding the future financial performance of the Fund. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information. Investors should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and we assume no obligation to update or revise them to reflect new events or circumstances.

or circumstances.



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