

Portfolio Manager Commentary - December 31, 2024

Disinflationary interest rate cuts from high levels have historically provided fuel for equities, and this cycle appears to be no exception. As one may have expected, the real winners of the decline in inflation and the commencement of monetary easing have been the "older school" sectors such as Industrials, Financials and Materials and not the "new age" sectors like technology. Accordingly, the tech-heavy Nasdaq Composite Index has lagged in performance to both the S&P 500 Index and the S&P TSX Composite Index in Q3. Any weakness in the Energy sector has been more than offset by interest rate sensitive sectors such as Utilities, Financials and REITs.

Interest rate sensitive sectors of the stock market have been under pressure since the Bank of Canada commenced its tightening cycle at the beginning of 2022. The Real Estate and Utilities sectors underperformed the broader market during this period as their ability to finance acquisitions and the rates on their floating rate debt became more expensive. With the beginning of what we believe will be a series of interest rate cuts, we are seeing these sectors shine once again.

Dividend paying equities which have decent dividend yields did not garner as much attention from investors when the 10-year Government of Canada ("GoC") yields were in the 4% range a year ago. With GoC yields below the 3% level and continued rate cuts on the horizon, these dividend yields look extremely attractive. This has translated into strong performance in the quarter from the once lagging sector of the market.

Year-to-date, Blue Ribbon Income Fund (the "Fund") outperformed both the S&P/TSX Composite High Dividend Index and the S&P/TSX Composite Index but in the quarter it underperformed.

The best performing stocks in the quarter were Chemtrade Logistics Income Fund, Transcontinental Inc., Class A and Canadian Tire Corp., Class A. Sectors that contributed the greatest positive performance were Financials, Consumer Discretionary and Materials.

The most recent measure of Active Share for the Fund was a very high 84.2%. Active Share is a measure of the percentage of stock holdings in a manager's portfolio that differs from the benchmark index. We believe this high Active Share gives the Fund a greater ability to take advantage of upside opportunities or protect against downside risk very distinctly in comparison to the great number of less active managers with performance that closely follows the benchmark.

Strong equity performance earlier in the year was mainly driven by the technology sector and AI, which combined with higher interest rates had resulted in a more muted impact of dividend yields on investors' appetites. However, a rotation back into dividend paying equities started in the middle of the year with the commencement of monetary easing. Canadian dividend payers have a tax advantage over interest income and some other forms of investment income, due to the "dividend tax credit". This, combined with the benefit of cash flow and capital growth has made dividend paying equities especially appealing. These are just some of the reasons why Bloom has maintained its focus on investing in dividend paying equities for over 25 years. Our outlook is one of cautious optimism, and we believe that the Fund should be rewarded from investing in this area of the market, especially given the current market dynamics.



Bloom Investment Counsel, Inc.

October 1, 2024

Historical Performance

Annual Compound Returns ¹	1-YR	3-YR	5-YR	10-YR
Blue Ribbon Income Fund	26.2%	7.0%	7.2%	3.5%
S&P/TSX High Dividend Total Return Index	23.2%	10.0%	10.2%	7.0%
S&P/TSX Composite Total Return Index	26.7%	9.6%	11.0%	8.1%

(1) Returns are for the periods ended September 30, 2024 and are unaudited. Inception date September 17, 1997. The table shows the Fund's compound return for each period indicated compared with the S&P/TSX Composite Total Return Index ("Composite Index") and the S&P/TSX High Dividend Total Return Index ("High Dividend Index") (together the "Indices"). The Composite Index tracks the performance, on a market-weight basis and a total return basis, of a broad index of large capitalization issuers listed on the Toronto Stock Exchange. The High Dividend Index tracks the performance, on a marketweight basis and a total return basis, of 50-75 highest dividend yielding securities within the Composite Index. Since the Fund is actively managed, the sector weightings differ from those of the Indices. For these reasons, it is not expected that the Fund's performance will mirror that of the Indices. Furthermore, the Indices are calculated without the deduction of management fees, fund expenses, and trading commissions, whereas the performance of the Fund is calculated after deducting such fees and expenses. Past performance does not necessarily indicate how the Fund will perform in the future. The information shown is based on net asset value per unit and assumes that distributions made by the Fund on its units in the period shown were reinvested at net asset value per unit in additional units of the Fund.

This document is for information purposes only and does not constitute an offer to sell or a solicitation to buy the securities referred to herein. The opinions contained in this report are solely those of Bloom Investment Counsel Inc. ("Bloom") and are subject to change without notice. Bloom makes every effort to ensure that the information has been derived from sources believed to be reliable and accurate. However, Bloom assumes no responsibility for any losses or damages, whether direct or indirect which arise from the use of this information. Bloom is under no obligation to update the information contained herein. The information should not be regarded as a substitute for the exercise of your own judgment. Please read the Fund's annual information form before investing.

You will usually pay brokerage fees to your dealer if you purchase or sell units of the Fund on the Toronto Stock Exchange or other alternative Canadian trading system (an "exchange"). If the units are purchased or sold on an exchange, investors may pay more than the current net asset value when buying units of the investment fund and may receive less than the current net asset value when selling them.

There are ongoing fees and expenses associated with owning units of an investment fund. An investment fund must prepare disclosure documents that contain key information about the Fund. You can find more detailed information about the fund in the public filings available at www.sedarplus.ca. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account certain fees such as redemption costs or income taxes payable by any securityholder that would have reduced returns. Investment funds are not guaranteed, their values change frequently and past performance may not be repeated.

Information contained in this document was published at a specific point in time. Upon publication, it is believed to be accurate and reliable, however, we cannot guarantee that it is complete or current at all times. Certain statements contained herein constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to matters disclosed in this document and to other matters identified in public filings relating to the Fund, to the future outlook of the Fund and anticipated events or results and may include statements regarding the future financial performance of the Fund. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information. Investors should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and we assume no obligation to update or revise them to reflect new events or circumstances.



Investor Relations

PHONE 416.642.6000 TOLL FREE 1.866.642.6001 FAX 416.642.6001 EMAIL info@bromptongroup.com

Website

www.bromptongroup.com

Address

Bay Wellington Tower, **Brookfield Place** 181 Bay Street Suite 2930, Box 793 Toronto, Ontario M5J 2T3