



PORTFOLIO MANAGER COMMENTARY - MARCH 31, 2020

Portfolio Review

Brompton Split Banc Corp. (the “Fund”) invests in a portfolio consisting primarily of the six largest Canadian banks as well as up to 10% of the portfolio can be invested, from time to time, in global financial companies through an investment in the Brompton North American Financials ETF (“BFIN”). BFIN is an exchange-traded fund that invests in the equity securities of North American financial services companies with a market capitalization of at least \$5 billion. Last year SBC’s mandate was modernized to allow the Manager to rebalance and/or reconstitute the portfolio more frequently than annually, at its discretion, for reasons other than mergers or fundamental corporate actions, so that the Fund may respond to security or market developments on a timely basis.

In Q1 the Fund was down 24.6% versus the S&P/TSX Financials Index, which was down 21.1%, and the S&P/TSX Banks Index, which was down 22.3%. While the macro economic slowdown continues to weigh down on the financial sector, the Canadian’s banks exposure to the energy sector is of a concern given the collapse in oil prices. According to Bloomberg, Canadian banks had \$60 billion in aggregate oil and gas loan exposure as of fiscal 1Q (1%-3% of their total loan portfolios) and 53% of non-investment-grade loans are in their energy portfolio. Royal Banks and TD are the least exposed with just over 1% of total loans. We note that Canadian banks are well capitalized and can withstand loan losses. Royal Bank continues to be the best performer amongst the Canadian banks given its scale advantage in Canada and high CET1 capital ratio which gives the bank a more sizable buffer to absorb higher credit losses.

The Fund was also negatively impacted from its holdings in BFIN, which was down 29.2%. BFIN’s performance was impacted by an overweight Diversified, Regional and Investment banks, Life and Health Insurance and Data Processing.

Laura Lau, SVP & CIO

Michael D. Clare, VP & PM

Annual Compound Returns ¹	1-YR	3-YR	5-YR	10-YR	Since Inception ²
Brompton Split Banc Corp. - Class A	(35.6%)	(12.4%)	0.5%	5.8%	6.4%
S&P/TSX Capped Financials Index	(13.2%)	(1.6%)	3.9%	6.7%	6.3%
S&P/TSX Composite Index	(14.2%)	(1.9%)	0.9%	4.1%	4.6%
Brompton Split Banc Corp. - Preferred	5.1%	5.0%	4.8%	4.9%	5.1%
S&P/TSX Preferred Share Index	(20.9%)	(8.0%)	(4.4%)	(0.4%)	0.0%
Brompton Split Banc Corp. - Unit	(18.4%)	(4.5%)	2.9%	5.7%	5.9%

⁽¹⁾ Returns are for the periods ended March 31, 2020. The table shows the Fund's compound return on a Class A share, Preferred share and unit for each period indicated compared with the S&P/TSX Capped Financials Index ("Financials Index"), the S&P/TSX Composite Index ("Composite Index") and the S&P/TSX Preferred Share Index ("Preferred Index") (together the "Indices"). The Financials Index is derived from the Composite Index based on the financials sector of the Global Industry Classification Standard. The Composite Index tracks the performance, on a market weight basis, of a broad index of large-capitalization issuers listed on the Toronto Stock Exchange ("TSX"). The Preferred Share Index tracks the performance, on a market weight basis, of a broad index of preferred shares trading on the TSX that meet the criteria relating to size, liquidity and issuer rating. The Fund passively invests on an approximately equal weight basis in a portfolio comprised of six Canadian banks which are in both the Financials Index and the Composite Index but may hold up to 10% of its assets in global financial services companies. Since the Indices have more diversified portfolios, it is not expected that the Fund's performance will mirror that of the Indices. The Index returns are calculated without the impact of management fees, fund expenses and trading commissions, whereas the performance of the Fund is calculated after deducting such fees and expenses. Further, the performance of the Fund's Class A shares is impacted by the leverage provided by the Fund's Preferred shares.

⁽²⁾ Inception Date November 16, 2005.

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You will usually pay brokerage fees to your dealer if you purchase or sell shares of the Fund on the Toronto Stock Exchange or other alternative Canadian trading system (an "exchange"). If the shares are purchased or sold on an exchange, investors may pay more than the current net asset value when buying shares of the investment fund and may receive less than the current net asset value when selling them.

There are ongoing fees and expenses associated with owning shares of an investment fund. An investment fund must prepare disclosure documents that contain key information about the Fund. You can find more detailed information about the Fund in the public filings available at www.sedar.com. The indicated rates of return are the historical annual compounded total returns including changes in share value and reinvestment of all distributions and do not take into account certain fees such as redemption costs or income taxes payable by any securityholder that would have reduced returns. Investment funds are not guaranteed, their values change frequently and past performance may not be repeated.

Certain statements contained in this document constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to matters disclosed in this document and to other matters identified in public filings relating to the Fund, to the future outlook of the Fund and anticipated events or results and may include statements regarding the future financial performance of the Fund. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information. Investors should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and we assume no obligation to update or revise them to reflect new events or circumstances.

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