



PORTFOLIO MANAGER COMMENTARY - SEPTEMBER 30, 2019

Portfolio Review

Brompton Split Banc Corp. (the "Fund") invests in a portfolio consisting primarily of the six largest Canadian banks as well as up to 10% of the portfolio can be invested, from time to time, in global financial companies through an investment in the Brompton North American Financials ETF ("BFIN"). BFIN is an exchange-traded fund that invests in the equity securities of North American financial services companies with a market capitalization of at least \$5 billion. Last year SBC's mandate was modernized to allow the Manager to rebalance and/or reconstitute the portfolio more frequently than annually, at its discretion, for reasons other than mergers or fundamental corporate actions, so that the Fund may respond to security or market developments on a timely basis.

In Q3, units of the Fund were up 4.3%, in line with the S&P/TSX Banks Index which was also up 4.3%. On average the Canadian Banks returned 4.8% with Bank of Nova Scotia a top performer (up 8.3%) and Bank of Montreal the bottom performer (down 0.3%). We remain positive on the Canadian banks. Even though mortgage growth has slowed with a softening of the Canadian housing market, higher interest rates over the past couple of years have driven net interest margins higher, while positive operating leverage has improved profitability. Commercial real estate has also been an area of strength for the Canadian banks. We believe that the Canadian housing market remains on stable ground, the banks are well positioned to capitalize on regulatory changes in the sector, and valuations are attractive considering strong ROEs and high capital positions.

While the Fund has benefited from its holdings in BFIN year-to-date, this position was a small drag on performance in the third quarter. BFIN continues to benefit from its overweight positions in Data Processing & Outsourced Services, Financial Exchanges & Data and Life & Health Insurance sectors. However, while the banking sector is notable for return of capital to shareholders, it faces potential headwinds associated with the interest rate environment, trade and tariff noise that could impact commercial borrowers' appetite and potential credit normalization. On the non-bank side, insurers are expected to see tailwinds driven by productivity gains and capital management. Payment and financial exchanges/data continue to benefit from digital transformation tailwinds.

Laura Lau, SVP & Sr. PM

Michael D. Clare, VP & PM

Annual Compound Returns ¹	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception
Brompton Split Banc Corp. - Class A	26.3%	(2.0%)	13.5%	9.6%	13.4%	10.9%
S&P/TSX Capped Financials Index	20.2%	6.7%	11.3%	8.5%	9.9%	8.3%
S&P/TSX Composite Index	19.1%	7.1%	7.4%	5.3%	7.0%	6.3%
Brompton Split Banc Corp. - Preferred	3.8%	5.1%	4.9%	4.8%	4.9%	5.1%
S&P/TSX Preferred Share Index	(0.4%)	(10.4%)	3.1%	(0.9%)	2.0%	1.6%
Brompton Split Banc Corp. - Unit	16.5%	0.6%	10.0%	7.6%	9.6%	8.3%

⁽¹⁾Returns are for the periods ended September 30, 2019. The table shows the Fund's compound return on a Class A share, Preferred share and unit for each period indicated compared with the S&P/TSX Capped Financials Index ("Financials Index") and the S&P/TSX Composite Index ("Composite Index") and the S&P/TSX Preferred Share Index ("Preferred Share Index"). The Financials Index is derived from the Composite Index based on the financials sector of the Global Industry Classification Standard. The Composite Index tracks the performance, on a market weight basis, of a broad index of large-capitalization issuers listed on the TSX. The Preferred Share Index tracks the performance, on a market weight basis, of a broad index of preferred shares trading on the Toronto Stock Exchange. The Fund passively invests on an equal weight basis in a portfolio comprised of six Canadian banks which are in both the Financials Index and the Composite Index. Since the indices have more diversified portfolios, it is not expected that the Fund's performance will mirror that of the indices. The Financials Index and Composite Index returns are calculated without the impact of management fees, fund expenses and trading commissions, whereas the performance of the Fund's Class A shares and units are calculated after deducting such fees and expenses. Further, the performance of the Fund's Class A shares is impacted by the leverage provided by the Fund's Preferred shares.

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You will usually pay brokerage fees to your dealer if you purchase or sell shares of the Fund on the Toronto Stock Exchange or other alternative Canadian trading system (an "exchange"). If the shares are purchased or sold on an exchange, investors may pay more than the current net asset value when buying shares of the investment fund and may receive less than the current net asset value when selling them.

There are ongoing fees and expenses associated with owning shares of an investment fund. An investment fund must prepare disclosure documents that contain key information about the Fund. You can find more detailed information about the Fund in the public filings available at www.sedar.com. The indicated rates of return are the historical annual compounded total returns including changes in share value and reinvestment of all distributions and do not take into account certain fees such as redemption costs or income taxes payable by any securityholder that would have reduced returns. Investment funds are not guaranteed, their values change frequently and past performance may not be repeated.

Certain statements contained in this document constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to matters disclosed in this document and to other matters identified in public filings relating to the Fund, to the future outlook of the Fund and anticipated events or results and may include statements regarding the future financial performance of the Fund. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information. Investors should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and we assume no obligation to update or revise them to reflect new events or circumstances.



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