

# Brompton Sustainable Real Assets Dividend ETF

TSX:BREA

## Overview

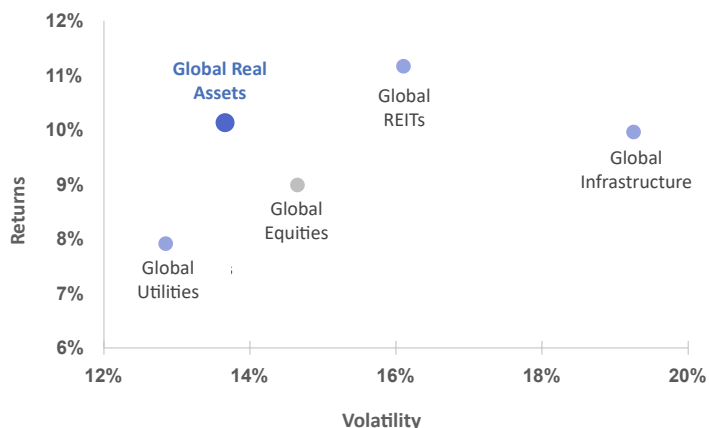
This ETF provides high monthly distributions and the opportunity for capital appreciation by investing in an actively managed portfolio of Global Real Assets companies (primarily real estate, utilities, infrastructure, resources), complemented by a proprietary covered call options program to enhance monthly income. Our Portfolio Management team first uses a top-down analysis to identify attractive sub-sectors. Rigorous fundamental analysis including the integration of ESG factors focuses the portfolio on well-positioned, large-capitalization Real Assets issuers. The Portfolio Managers then actively set the level of covered call writing with the goal of optimizing distributable cash and total returns, and reducing portfolio volatility.

## Real Assets - Investment Rationale

### 1 High risk-adjusted returns

Real Assets equities can offer investors better risk-adjusted returns over the long term compared to the broad market. Each Real Asset subsector is exposed to different factors affecting returns such that a diversified investment across Real Asset categories can provide better long-term risk-adjusted performance than the individual categories alone.

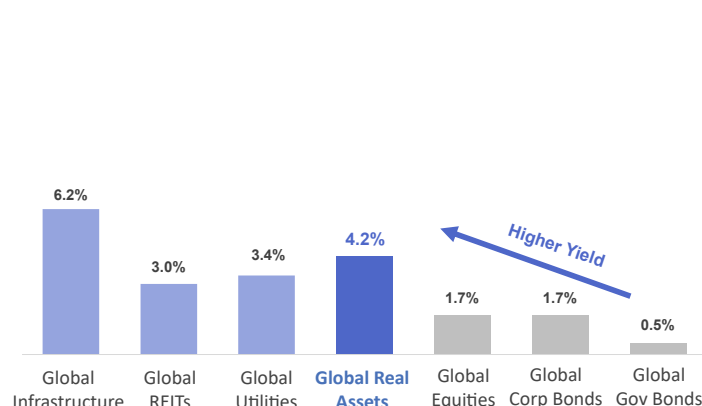
#### Global Real Assets: 30 yrs of Outperformance<sup>1,2</sup>



### 2 Predictable and stable income

Real Assets companies typically operate high-value, long-life physical assets (e.g. pipelines, power plants) that provide high competitive barriers to entry. Revenue streams are often regulated or contracted. As a result, Real Assets companies tend to have stable cash flow streams that provide investors with consistent, attractive dividends.

#### Attractive dividends: Global Real Assets equities<sup>2,3</sup>



<sup>1</sup> Source: Datastream, for the 30 year period ending June 30, 2021.

<sup>2</sup> Global Equities: Developed Markets-Datastream Market Index; Global Infrastructure: Developed Markets-Datastream Pipelines Index; Global REITs: Developed Markets-Datastream Real Estate Investment Trusts Index; Global Utilities: Developed Markets-Datastream Utilities Index; Global Corporate Bonds: ICE BofA Global Corporate Index; Global Government Bonds: ICE BofA Global Government Index; Global Real Assets represents an equal-weighted blend of Global Pipelines, Global REITs, and Global Utilities.

<sup>3</sup> Source: Refinitiv Datastream, as at June 30, 2021.

## 3 Growth driven by secular trends

Real Asset companies generate much of their revenue by providing essential services. This makes Real Assets equities a defensive, less economically sensitive addition to a portfolio. Growth is supported by a number of long-term trends:

- Investor demand for income in a low-rate environment
- Greater government outsourcing (privatization and public-private partnerships)
- ESG-conscious investment (e.g. renewable energy)
- Hyperconnectivity (5G, cloud)
- Urbanization/intensification (mixed-use properties)

## 4 Active management advantage

The world is changing rapidly due to secular demographic shifts, technological advances, and other global developments; some companies will fare better than others.

Brompton's active Real Assets strategy takes into account:

- Local factors: supply & demand dynamics, national & regional economies, government & regulatory policies;
- Global factors: commodity prices, the global economy

Brompton's extensive global expertise can help investors navigate the challenges & opportunities available across the various Sustainable Real Assets equities segments including Utilities, Infrastructure, Real Estate, Resources and related sectors.

### Sample Portfolio Holdings<sup>3</sup>



### About Brompton Funds Limited

- Provides investment management and portfolio advisory services to 19 investment funds
- Brompton manages approximately \$2.3 billion in AUM, including approximately \$2.0 billion in covered call option writing strategies
- Since inception in 2000, Brompton's funds have paid over \$2.8 billion in distributions to investors

For more information, please contact your Investment Advisor or visit [www.bromptongroup.com](http://www.bromptongroup.com)

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